

Dear Customer,

Thank you for your interest in opening an account with Benchmark Growers SAS.

In order to properly evaluate your request, we need you to provide us with the following information:

- CREDIT APPLICATION.
- FORM OF MERCHANDISE CREDIT PROCEDURES.
- DECLARATION OF ORIGIN OF FUNDS.
- GENERAL CONDITIONS OF THE COMMERCIAL RELATIONSHIP.
- FORM OF INDIVIDUAL PERSONNAL GUARANTEE.
- BANK INFORMATION (AUTHORIZATION).

We hope to have a friendly and lasting relationship with you in the near future.

Sincerely yours,

Ignacio Gomez A.
General Manager



BENCHMARK GROWERS S.A.S.
CREDIT APPLICATION

CREDIT APPLICATION

Please fill out this form and return it ASAP

Company Name: Please write the company name

Address: Please write the company name

City: Name of the city Country: Name of Country

Contact Person: Contact Person Phone: (Indicative) Phone

Fax: (Indicative) Indicative

Type of Company: Corporation Partnership Individual

Official Tax Number: TAX Number web page: Web Page

Type of Business: Type of Business Date Started: Date Started

Estimated Purchases/Month: \$Estimated purchases for month

Name of Owner(s) or an Authorized Officer(s) of the Corporation:

<u>Name</u>	<u>Home Address</u>	<u>ID #</u>	<u>Home Phone</u>
Name of owner 1	Home Address	ID Number	(Indicative)Phone
Name of owner 2	Home Address	ID Number	(Indicative)Indicative
Name of owner 3	Home Address	ID Number	(Indicative)Indicative
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References: (List Colombian Flowers Suppliers First and your Colombian Cargo Agency)

<u>Name</u>	<u>Address</u>	<u>Home Phone</u>
Name	Address	(Indicative)Indicative
Name	Address	(Indicative)Indicative
Name	Address	(Indicative)Indicative
Name	Address	(Indicative)Indicative

I certify that all of the above information is correct and I authorized Benchmark Growers SAS to investigate all the references provided, I agree to the terms of a net 30 and 1.5% per month interest rate to be charged for any balance due. I also agree if collection proceedings are necessary in the event of a default payment including attorney's and court fees, that they shall be paid by the applicant. That if a corporation or partnership, the undersigned states and affirms that he/she is jointly and severally liable to all the terms, obligations and provisions in connection with Benchmark Growers SAS. Fax or Photo Copies of this application is equivalent to an original form.

Signature: _____

Date: Indicate date

MERCHANDISE CREDIT PROCEDURES

All sales are F.O.B. Bogotá, Colombia, and Benchmark Growers SAS accepts no liability for damage in transit. Title and ownership are passed from Benchmark Growers SAS to the buyer when the flowers are delivered to the customers designated Cargo Agency - Airline.

After receiving your shipment, in the event of a claim, it must be reported by phone to your sales representative within 48 hours. In order to properly credit your account, a written request for credit **must** be mailed or faxed to the office within 3 days after the initial phone call. Benchmark Growers SAS will not accept credits on freight and handling charges.

It is necessary that you enclosed the following information: photographs of the product clearly showing box labels, the cause of the credit, total number of stems credited, a clear and complete explanation of the problem, variety/color of the product, grade or length of the product, date shipped from Benchmark Growers SAS or received by the customer and the complete AWB number.

Claims are not automatic and their validity is thoroughly investigated prior to the approval by Benchmark Growers SAS' staff. Once a credit has been requested by your company, Benchmark Growers SAS have the right to send another authorized party to pickup or inspect that product. Once the product has been picked up, your account will be immediately credited. If the product is not available for pick up or inspection, no credits will be accepted from Benchmark Growers SAS.

Along with this credit note, you will also receive a short explanation of the problem, its causes and some corrections and solutions given in order to prevent this from happening again.

Under no circumstances will a claim be accepted unless it is in accordance with all the above requirements.

The undersigned agrees with the above requirements.

Owners Signature: _____ Date: Indicate date

DECLARATION OF ORIGIN OF FUNDS

In order to comply with applicable regulations in force for the prevention of money laundering and financing of terrorism and the procedures established by BENCHMARK GROWERS SAS for that purpose, voluntarily, I carry out the following statements:

1. I declare that the resources or goods that will be used in the development of commercial relations with BENCHMARK GROWERS SAS, come from of lawful activities, in accordance with the applicable laws in force.
2. That neither I nor the Company I represent will allow third parties to make deposits in the accounts with funds from illicit activities contemplated in the Colombian Penal Code or in any other norm that add; nor that it carries out transactions designed to favor such activities or in favor of persons related to the same.
3. That all activities and income that I receive come from business or lawful activities.
4. That neither I nor the Company I represent is on any list of people reported or blocked by activities of drug trafficking, money laundering, subversion, terrorism, arms trafficking or crimes associated with tourism sexual activity with minors. That to date and to the best of our knowledge and belief, no advances are made against me investigation for any of the above facts.

The information herein consigned to reality, and I declare to have read, understood and freely accepted the present document.

Signature: _____ Date: Indicate date

GENERAL CONDITIONS OF THE COMMERCIAL RELATIONSHIP

Benchmark Growers SAS is a company dedicated to the marketing and export of flowers, committed to meet various quality standards, and in accordance with the Business Alliance for Secure Commerce (BASC) certification standard, through which it undertakes to carry out processes business insurance, implementing for this a series of measures and procedures, which must also be adopted by their Business Associates (customers and suppliers).

I, Please write the Name of owner, **City:** City **Country:** Country **Zip:** Zip,

in representation of the organization (name of company) Please write the Name of Company, of which I am (title) Please write tittle hereby personally guarantee to send you the payment at Benchmark Growers SAS' account of any obligations of the company.

The Originator (ORG) Company name must be exactly than the invoices Bill to name.

- Establish internal security controls in accordance with an analysis and evaluation of business risks.
- Maintain the reservation of information before third parties in relation to business processes and people, to prevent them from being interfered, violated or involved in illegal acts.
- Timely report the significant changes that occur after the signing of the agreement and that may affect security, for example: Company name, address, infrastructure, process changes, among others.
- Establish and use the physical, technological and human resources deemed necessary to keep the processes safe between the parties.
- Identify and resolve security deficiencies that arise.

Signature: _____ Date: Indicate date

INDIVIDUAL PERSONAL GUARANTEE

Date: Indique la fecha

I, Please write the Name of owner, **residing in (address)** Please, write owner

Address **City:** City **Country:** Country **Zip:** Zip,

for and in consideration of your extending credit at my request to (name of company)

Name of company

(here in after referred to as the “company”), **of which I am Title:** Title hereby personally guarantee to send you the payment at Benchmark Growers SAS’ account of any obligations of the company. The Originator (ORG) Company name must be exactly than the invoices Bill to name

I also hereby agree to bind myself to pay you on demand any sum which may become due to you by the company whenever the company, shall fail to pay the same. It is understood that this guarantee shall continuing and irrevocable guarantee and indemnity for such indebtedness of the company. I do hereby waive notice of default, non-payment and notice thereof and consent to any modification or renewal of the credit agreement hereby guaranteed.

SIGNATURE: _____

DATE: Indicate date

ADDRESS: Address

BANK REFERENCE

Date: Indicate date **Account No.:** Account Number

Customer: Customer Name

Address: Address

City: City **Country:** Country **Zip:** Zip

Bank Name: Bank Name

Address: Address

City: City **Country:** City **Zip:** City

Bank Officer: Bank Officer **Title:** Title

I hereby authorize you to furnish Benchmark Growers SAS with the following information about my account. Thank you for your prompt attention to this matter.

Signature: _____ Date: Indicate date

Sincerely yours,

Ignacio Gomez A.
General Manager